

Understanding And Negotiating Construction Contracts

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~~Construction is a complex business. Each project has its own unique physical and commercial considerations. Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets. This ...~~

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~~PRODUCT DESCRIPTION. A must-have resource for construction practitioners drafting and negotiating Turnkey and EPC contracts. It enables the users to understand key points when working on dispute cases and gain a thorough understanding of the clauses in the contracts. Offers a comparison of the terms of the 2017 Silver Book with the 1999 Silver Book, 2017 Yellow Book and 2017 Red Book.~~

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Understanding And Negotiating Construction Contracts

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Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets.

Understanding & Negotiating Construction Contracts

This book will show you how to identify, understand, and evaluate high-risk terms and conditions typically found in construction contracts—then negotiate to lower or eliminate the risk, improve terms of payment, and reduce exposure to claims and disputes.

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Overview. Construction is a complex business. Each project has its own unique physical and commercial considerations. Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets.

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understanding and negotiating construction contracts a construction is a complex business each project has its own unique physical and commercial considerations since theres no such thing as a standard or typical construction project construction contracts 9780876298220 understanding and negotiating construction

Construction is a complex business. Each project has its own unique physical and commercial considerations. Since there's no such thing as a "standard" or "typical" construction project, construction contracts should also not be considered standard. The contractor must carefully manage both in order to have a successful outcome and protect the company's interests and assets. This book will help you manage all these elements of the contract: Scope of work and schedule Terms of payment and cash flow Assurances of performance Insurance, bonding, indemnity, and warranties Changes to the contract Disputes and their resolution Damages Termination and suspension Force majeure International contracting

In *Understanding and Negotiating EPC Contracts, Volume 1*, Howard M. Steinberg presents a practical and comprehensive guide to understanding virtually every aspect of engineering, procurement and construction (EPC) contracts for infrastructure projects. The 25 chapters in Volume 1 are supplemented with real-life examples and court decisions, and offer tactical advice for anyone who must negotiate or understand EPC contracts in connection with the implementation, financing or operation of infrastructure projects. Emphasizing current market practices and strategic options for risk sharing, the book contains a narrative explanation of the underpinning of all of the issues involved in EPC contracting. Exhaustive in scope, it clarifies the fundamental commercial principles and pitfalls of "turnkey" contracting for all types of capital investments ranging from electrical and thermal power generation (including combined heat and power, nuclear, wind, solar, natural gas and coal) to refining, to chemical processing to LNG liquefaction and re-gasification to high speed rail, bridging, tunneling and road building. Providing clear and thorough analyses of the issues and challenges, this volume will be of great value to all those involved in complex construction projects.

Most construction lawyers are familiar with the American Institute of Architects (AIA), Engineers Joint Contract Documents Committee (EJCDC) forms of agreements, and the newer ConsensusDOCS forms. The ConsensusDocs forms replace many of the forms previously issued by the Associated General Contractors of America (AGC). Now completely revised, this invaluable resource offers a topic-by-topic comparison of these forms by providing: - An easy-reference guide to how the AIA, ConsensusDOCS and EJCDC forms treat the most significant issues in owner/contractor/subcontractor and owner/design professional agreements - Proposed alternative language for situations where the form contract approach may not provide the best solution - List comparing the most significant provisions from each of these forms (on the CD-ROM)

This work aims to keep criminal lawyers up to date with the latest cases and legislation, and includes longer articles analyzing current trends and important changes in the law. Drawing all aspects of the law together in one regular publication, it allows quick and easy reference

* Written in layman's terms, this all-you-need-to-know text focuses on the most important aspect of contract administration * Covers many legal issues related to construction law and provides essential background material about fundamentals * Examples of filled out documents help clarify the key points

In *Understanding and Negotiating EPC Contracts, Volume 1*, Howard M. Steinberg presents a practical and comprehensive guide to understanding virtually every aspect of engineering, procurement and construction (EPC) contracts for infrastructure projects. The 25 chapters in Volume 1 are supplemented with real-life examples and court decisions, and offer tactical advice for anyone who must negotiate or understand EPC contracts in connection with the implementation, financing or operation of infrastructure projects. Emphasizing current market practices and strategic options for risk sharing, the book contains a narrative explanation of the underpinning of all of the issues involved in EPC contracting. Exhaustive in scope, it clarifies the fundamental commercial principles and pitfalls of "turnkey" contracting for all types of capital investments ranging from electrical and thermal power generation (including combined heat and power, nuclear, wind, solar, natural gas and coal) to refining, to chemical processing to LNG liquefaction and re-gasification to high speed rail, bridging, tunneling and road building. Providing clear and thorough analyses of the issues and challenges, this volume will be of great value to all those involved in complex construction projects.

Negotiating and Structuring Construction Contracts is an authoritative, insiders perspective on best practices for the construction contracting process. Featuring partners from some of the nations leading law firms, these experts discuss how to protect client interests and negotiate key provisions, and offer up their thoughts on recent developments and trends in construction contracting. These top lawyers give tips on risk allocation during drafting and negotiating, including a comparison of risk in both AIA and ConsensusDOCS standard forms, and discuss project delivery methods, with a focus on key concerns related to the Integrated Project Delivery model. Additionally, these leaders reveal their strategies for Green building, public sector contracts, and dispute resolution. The different niches represented and the breadth of perspectives presented enable readers to get inside some of the great legal minds of today, as these experienced attorneys offer up their thoughts on successful contracting in an ever-evolving industry.

Where To Download Understanding And Negotiating Construction Contracts

It's time for subcontractors to Quit Getting Screwed. Every day, subcontractors across all trades face the same critical dilemma: Should I sign a subcontract I don't understand-one that might even put my company at risk? Or should I refuse to sign and lose the job? Attorney Karalynn Cromeens wrote Quit Getting Screwed to help every subcontractor, no matter how big or how small, understand what those subcontracts mean. Know which provisions you should expect and which ones to avoid. Identify dangerous provisions that need to be removed, learn the best negotiation techniques, and come to the table armed with fair language that can be substituted for unfair clauses. Signing a subcontract you don't understand can put your entire livelihood in jeopardy. If you're a subcontractor, don't sign another subcontracting agreement without knowing what it means. Keep this book in your pocket, and quit getting screwed.

Drafting and Negotiating Commercial Contracts, Fourth Edition is the 'one-stop-shop' for practical contractual matters, making it essential reading for anyone involved in negotiating and drafting commercial contracts. Many works published on the topic of negotiating have dealt with techniques of and preparation for negotiation from a psychological standpoint, but this book contends that in the commercial world, hard commercial considerations rather than psychological warfare matter most in successfully negotiating commercial contracts. The text highlights the most important special features of selected contracts, namely payment contracts and petroleum contracts in addition to ordinary export contracts, syndicated loan agreements, international engineering and construction contracts, and issues relating to project finance and risk. One of the basic themes of this work is to remind negotiators of the changing attitudes towards the negotiation of international commercial contracts, including more awareness of bargaining powers of both parties. The Fourth Edition has been fully updated to take account of important court decisions regarding the interpretation of contracts and changes in consumer legislation. This includes commercial lawyers, contract managers, in-house lawyers, lawyers in private practice, LPC course tutors and law and business students.

This hard cover book offers a concise, practical guide to the law relating to construction contracts in Australia. Written for engineers negotiating and administering construction contracts, it aims to assist readers in understanding the risks associated with these contracts and how to minimise them. The book is written by two experienced and respected authors who have a unique combination of local and international practical experience and professional and academic background in law and engineering. Oxford University Press Australia & New Zealand is the non-exclusive distributor of this title.

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