

The Complete Guide To Mergers And Acquisitions Process Tools To Support M A Integration At Every Level

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The Complete Guide to Mergers and Acquisitions provides the information that enables firms to quickly and prudently capture projected cost and revenue synergies, and to move the combined organization forward. The book addresses strategic deal considerations, due diligence, integration management, people dynamics and cultural integration, common integration mistakes, communications strategies, and provides actionable steps toward creating measurable, positive results throughout the ...

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The Complete Guide to Mergers and Acquisitions: Process ...
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Merger: Mergers involve the joining together of two or more companies. Often they occur between businesses of a similar size and type and, in these cases, they can be referred to as a ' merger of equals ' . Usually, the combined company has a new management structure and adopts a new name.

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Mergers and acquisitions (M&A) experts Tim Galpin and Mark Herndon present an updated and expanded guide to planning and managing the M&A process. This comprehensive book is unique in providing the tools to address both the human and operational sides of integration. Based on the authors' consulting experience with numerous Fortune 500 companies, this resource will help organizations capture deal synergies more quickly and effectively.

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