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Go-Givers Sell More (Your Coach in a Box): Burg, Bob, Mann ...

I've known for more than a year that a sequel was coming, titled *Go-Givers Sell More*. The book has just been published, and I just received a copy. I was in-the-know about the title, but not clear on the content. This book isn't a sequel, in that it extends the story of the first book. And it isn't a story at all. Rather, it is a tightly written book full of great advice, counsel and ...

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Go-Givers Sell More by Bob Burg, John David Mann ...

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Go-Givers Sell More Audiobook | Bob Burg, John Mann ...

*Go-Givers Sell More* is a book I read a few years ago when trying to figure out how to make some additional money possibly doing some network marketing. I was uncomfortable with many of the ...

Giving Is The True Heart of Sales — Review of *Go-Givers* ...

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Bob Burg and John David Mann answer that question in Go-Givers Sell More, a practical guide that turns giving into the cornerstone of a powerful and effective approach to selling. Most of us think of sales as a struggle to make people do something they don't really want to do. But that cut-throat mentality makes the process much harder than it has to be - especially in an economic downturn ...

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